



The Service Experts Commercial Financing solution offers affordable finance solutions for light commercial replacement HVAC systems. Offering a monthly payment on your proposals will set you apart from the competition and help you close more sales.

Ideal prospects for financing HVAC equipment:

- | | | | |
|-----------------|---------------------------|---------------------------------|---------------------------|
| Churches | Car Dealerships | Non Profit Organizations | Retail Stores |
| Doctors | Insurance Agencies | Restaurants | Police Departments |
| Lawyers | Architects | Schools | Plus Many More.... |

- **There are a lot of residential homes that have been converted to commercial zoning that will qualify**
- **Residential & Commercial equipment qualifies for the program**
- **The end-user does not need to own the property.**

- Lease Proposal System – www.dealersalescenter.com**
Our user-friendly website can help make an unbelievable proposal that will set you apart from your competition and show the customer how affordable their new system can be. System will quote up to \$200,000. On the left click platinum partners, password is “SEI”
- Total Project Financing up to \$1,000,000**
Bundle installation, extended warranties, service contracts, crane rental and accessories into one affordable monthly payment with customized payments to fit any size company. Average transaction size typically under \$250,000.
- Application Only Up To \$75,000**
*A simple one-page application; no financial statements or tax returns required for qualified customers
Decisions usually in less than 24 hours
Applicants may need to meet certain minimum credit parameters to qualify
- Advance Deposits**
*Advanced payments up to 50% of the invoice prior to placing the order for qualified customers & contractors
Remaining balance paid upon installation
Contractors and applicants need to meet certain minimum credit parameters to qualify. Must be 2 years in business.
- Custom Lease Structures**
*Flexible Lease Terms from as short as 12 months or as long as 60 months
Convenient Structured Payments such as Seasonal, Deferred, & Step Payments as low as \$99*
- Marketing Support**
*Marketing materials available to increase your sales by promoting your products and the benefits of leasing
Thorough 3-fold brochures and payment estimators available, please request these materials from your dedicated Service Experts Commercial Financing Representative*
- Training Support**
*Training for your sales team on the basics tools to offer a finance solution
Be comfortable with only the frequently asked questions, since we will handle the rest.
Webinars and Go to Meeting online trainings offered.*
- Dedicated Service Team**
Have a personal “Relationship Manager” to provide quotes and talk with you and your customers one on one about the various lease structures & benefits available.
- Incentives & Promotions -**
From time to time we offer special rates and commercial finance rebate programs. For up to the minute promotions, contact your dedicated Service Experts Representative

FOR MORE INFORMATION CONTACT:
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